

Dear Staw

To answer your questions, in response to my question about a hardbound book ----- in no particular order we are still hurting for money ----- the books weren't donated ----- we subsidize most of our memberships .... but have to keep the price low to identify a constituency and to satisfy granting organizations. .... we have a bunch of books .... the \$30 donation is a sneaky way of selling a \$125<sup>00</sup> book for \$10<sup>00</sup> (\$15 + 125<sup>00</sup> = \$27.50) the \$35 donation (\$15 membership + \$25<sup>00</sup> book = \$40<sup>00</sup>) ... ~~\$\$\$~~ ~~Ⓢ~~

Ⓢ This method has brought in more money (than attempting to offer each separately) and looks good in financial statements.

We really appreciate your support. ... Your letter was very clear until I came up to Capesh. What's a Capesh?

Hsepac



Getty  
Deborah Morrow  
277-5158  
Beetz

LACMA Irlesjue  
Benning  
Grumble  
SMA Mer Sg  
Hollybock